



# 2008



The Luxury Market Survey & You

13 SURE-FIRE WAYS TO KEEP YOUR CASH FLOWING!

A STRATEGIC APPROACH FOR THE CUSTOM ELECTRONICS PROFESSIONAL

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### Tributaries HDA140 Distribution Amplifier

The Tributaries HDA140 HDMI 1.3 distribution amplifier is designed so that integrators can easily connect one HDMI source simultaneously to as many as four displays, with no signal loss. For long cable runs, each buffered output can ensure 1080p performance with up to 30 meters of quality HDMI cable. To accommodate more than four displays, the HDA140 can be cascaded with a second unit to provide signal to a total of seven displays. [www.tributariescable.com](http://www.tributariescable.com)



### Vantage Digital Music Manager

The Vantage DMM-4S (Digital Music Manager - 4 Source) transparently seeks out all digital music in the home and enables clients to treat it as one music library, and to play and control it whenever they want. It also can rip and store music on board. The system integrates with Vantage's InFusion Control platform and interfaces with the TPT Family of touchscreens. It also works well with the Axiom 450 series multi-room amplifier, says Vantage. [www.vantagecontrols.com](http://www.vantagecontrols.com)



### Vutec Retracta-Vu Pro in Handcrafted Designer Cabinet

The Vutec Retracta-Vu Pro, the motorized rising arm screen which rises and descends with the touch of a remote, has now been fitted in a handcrafted designer cabinet. The cabinet is fitted with storage capacity, and provisions have been made for built-in speakers making this product suitable for any room in the house. [www.vutec.com](http://www.vutec.com)

### Wireworld Ultraviolet USB Cable

Wireworld Ultraviolet USB Cable



...es the new Son-  
ed acoustic panels.



Proficient Audio's Keith Marshall, with the three new 7.1-channel A/V receivers the company introduced at CEDIA Expo.



David Rodarte of NuVo Technologies shows the Renovia powerline multiroom audio system for the retro market, and the wireless control pad that complements it.



Tributaries' Joe Perfito (center), presents the keys to the Mini Cooper the company gave away at CEDIA Expo to Michael Pupo (left) of Bay Marketing, who accepted the car for Larry Scott, Artistic Video and Sound, Coopersburg, Pa., as CEDIA's Utz Baldwin looks on.

# Our Personalities and events that shape our industry at CEDIA Expo 2008

## People

KEF's Alec Chanin, with the company's flagship Muon speaker, which it spotlighted for the CEDIA crowd at Expo.



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Sandy Gross, with the Definitive's latest: Its new Disappearing Series in-wall speakers.



Denon's Gregg Weinstein with the company's CI-oriented A/V receivers, featuring Audyssey Dynamic Volume technology.

Weissburg, poses with a prototype of McIntosh's first tabletop audio system, due out to commemorate the brand's 60th anniversary



Russound's Collage System demo, at the Hyatt Hotel near the Convention Center.



Bob Farinelli talks up Sunfire's foray into media server territory: The TGM-100 Theater Grand Media Server.